A SUBSTITUTE RESOLUTION BY TRANSPORTATION COMMITTEE

A SUBSTITUTE RESOLUTION AUTHORIZING THE MAYOR TO ENTER INTO CONTRACT FC-4811, PARKING OPERATION MANAGEMENT SERVICES WITH STANDARD PARKING CORPORATION ON BEHALF OF THE DEPARTMENT OF AVIATION FOR A MANAGEMENT FEE FOR THE THREE YEAR BASE TERM OF THE CONTRACT IN A CUMULATIVE AMOUNT NOT TO EXCEED \$899,021.00, THE REIMBURSEMENT OF PRE-APPROVED OPERATING EXPENSES IN AN AMOUNT NOT TO EXCEED \$23,420,000 FOR THE FIRST CONTRACT YEAR INCLUDING THE FIRST YEAR MANAGEMENT FEE TO BE CHARGED TO AND PAID FROM FDOA 5501 (AIRPORT REVENUE FUND) 180401 (DOA AVIATION PARKING) 5212001 (CONSULTING/PROFESSIONAL SERVICES) 7563000 (AIRPORT), AND THE REIMBURSMENT OF BUDGETED CAPITAL EXPENDITURES TO BE PAID FROM FDOA 5502 (AIRPORT RENEWAL AND EXTENSION FUND) 180401 (DEPARTMENT /ORGANIZATION) AND THE "54" ACCOUNT CLASSIFICATION FOR CAPITAL OUTLAYS, 7563000 (AIRPORT); AND FOR OTHER PURPOSES.

WHEREAS, the City of Atlanta (the "City") owns and operates Hartsfield-Jackson Atlanta International Airport (the "Airport"), the world's busiest airport, located in the counties of Fulton and Clayton, State of Georgia serving major domestic and international markets; and

WHEREAS, the Airport's mission with regard to parking is to provide efficient, courteous and professional parking accommodations for the traveling public, which accommodations are an integral part of the overall Airport operations and is the largest single source of revenue at the Airport; and

WHEREAS, the City solicited proposals from qualified firms to operate and manage parking services at the Airport for a base term of three years, with a single two-year option to renew in the City's sole discretion; and

WHEREAS, five proposals were submitted in response to the solicitation; and

WHEREAS, after careful review and evaluation, Standard Parking Corporation ("Standard Parking") was determined to be the responsive and responsible proponent whose proposal was deemed most advantageous to the City, and

WHEREAS, the Aviation General Manager and Chief Procurement Officer have recommended that the City enter into an agreement with Standard Parking to provide parking operation management services at the Airport as provided herein and.

NOW THEREFORE, BE IT RESOLVED BY THE COUNCIL OF THE CITY OF ATLANTA, GEORGIA, that the Mayor is authorized to execute an agreement for parking operation management services (the "Agreement") with Standard Parking for a base term of three years with an option to renew for a single two-year period to be exercised in the City's sole discretion.

BE IT FURTHER RESOLVED, that as compensation for the services to be provided under the Agreement, Standard Parking may receive a management fee for the three year base term of the Agreement in a cumulative amount not to exceed \$899,021.00, and may be reimbursed for pre-approved operating expenses in an amount not to exceed \$23,420,000 for the first contract year including the first year management fee to be charged to and from FDOA 5501 (Airport Revenue Fund) 180401 (DOA Aviation Parking) 5212001 (Consulting/Professional Services) 7563000 (Airport).

BE IT FURTHER RESOLVED, that Standard Parking may be reimbursed for the cost of capital equipment required for the Parking Operation, as approved in the Department of Aviation's Capital Budget, to be paid from FDOA 5502 (Airport Renewal and Extension Fund) 180401 (Department /Organization) and the "54" Account Classification for Capital Outlays, 7563000 (Airport).

BE IT FURTHER RESOLVED, that operating expenses to be reimbursed in years two and three shall be contained in the Department of Aviation Operating budget submission for the respective years.

BE IT FURTHER RESOLVED, that the City Attorney is directed to prepare the Agreement for execution by the Mayor.

BE IT FINALLY RESOLVED, that the Agreement will not become binding on the City and the City will incur no liability upon same until the Agreement has been executed by the Mayor, attested to by the Municipal Clerk, approved as to form by the City Attorney, and delivered to Standard Parking.

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<u>Part II: Legislative White Paper:</u> (This portion of the Legislative Request Form will be shared with City Council members and staff)

A. To be completed by Legislative Counsel:	
Committee of Purview:	
Caption:	
Council Meeting Date:	
Requesting Dept.:	
FAC Confirmed by:	

B. To be completed by the department:

1. Please provide a summary of the purpose of this legislation (Justification Statement).

The purpose of this legislation request is to select and award the Parking Management Contract in accordance with the City's governing codes.

2. Please provide background information regarding this legislation.

The City of Atlanta - Department of Aviation entered into Contract FC-6760-97, Parking Management Services with Parking Company of America (PCOA) effective January 8, 2002 through January 7, 2007. The initial term of the contract was five years, with provisions to extend the contract for one (1) additional year at the City's discretion. Pursuant to Resolution No. 06-R-2658 the City of Atlanta exercised it option to execute the First Contract Renewal, effective January 8, 2007 through January 7, 2008 for one (1) additional year. Pursuant to Code Section 2-1206, the City's Chief Procurement Officer extended the contract for 90 days, effective January 8, 2008, through April 6, 2008. As a result of unforeseen challenges experienced, which impacted the City of Atlanta ability to execute a new contract within the 90 days extension period, it was determined by the Department of Aviation and the Department of Procurement that additional time was required to complete the New Procurement process. Pursuant to 08-0--0499 Ordinance, which was adopted by City Council on April 21, 2008, authorized the extension of Contract Number FC-6760-97, Parking Management Services with Parking Company of America. The City Council approved the extension of the Contract on a month - to - month basis, until a new contract is executed.

The projected Council approval date for this new contract is May 4, 2009 and finalization of the legislation process by June 1, 2009. The contract transition period is projected to be finalized by July 1, 2009.

3.	If Applicable/Known
, ,	O turn of Trust .

Contract Type (e.g. Professional Services, Construction Agreement, etc): Professional Services (a)

Source Selection: Request for Proposals (b)

Bids/Proposals Due: December 10, 2008 (c)

(d) Invitations Issued: one (1)

Number of Bids: (e)

Proposals Received: five (5) (f)

Bidders/Proponents: (a)

Term of Contract: Three (3) years (h)

4. Fund Account Center (Ex. Name and number): Parking

Fund: 5501

Account: <u>----- 5212001</u> Center: <u>180401</u>

5. Source of Funds: Example: Local Assistance Grant

6. Fiscal Impact: 7/2009- 6/2012

Example: This legislation will result in a reduction in the amount of \$23, 437,509.37 to Fund Account Center Number 5212001.

7. Method of Cost Recovery: The Airport parking operations is the largest single source revenue generator at Hartsfield - Jackson Atlanta International Airport, generating over \$108M in gross sales for FY 2007-2008 with net profits of over \$85M. The parking facilities are comprised of 30, 568 spaces with six distinct categories of parking.

Examples:

- a. Revenues generated from the permits required under this legislation will be used to fund the personnel needed to carry out the permitting process.
- b. Money obtained from a local assistance grant will be used to cover the costs of this Summer Food Program.

This Legislative Request Form Was Prepared By: Katie S. Stanciel



Shirley Franklin Mayor

Benjamin R. DeCosta Aviation General Manager

To:

Adam L. Smith

Chief Procurement Officer

From:

Benjamin R. DeCosta Aviation General Manage

Date:

February 16, 2009

Re:

FC- 4811 Parking Operation Management Services

The Department of Aviation has completed the evaluation of the Proposals received from the five (5) proponents for the operation, management and maintenance of the parking and shuttle services at Hartsfield-Jackson Atlanta International Airport.

In accordance with the Department of Procurement governing evaluation process. the evaluation team has evaluated the proposals utilizing the collaborative evaluation and scoring process administered by the Department of Procurement. After careful review of the proposals the Department of Aviation is recommending to award the Parking Management Services contract to Standard Parking.

We appreciate your assistance in finalizing the process.





CITY OF ATLANTA DEPT. OF PROCUREMENT

09 FEB 23 PM 1: 15

Shirley Franklin Mayor

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To:

Adam L. Smith

Chief Procurement Officer

From:

Benjamin R. DeCosta

Aviation General Manage

Date:

February 16, 2009

Re:

FC- 4811 Parking Operation Management Services

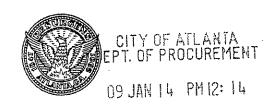
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	Stan	Standard	AL(ATL	AL(ATL)Airpark	5.5	5 Star	Cen	Central	ACOA	3
	Evaluation Score	Weighted Score	Evaluation Score	Weighted Score	Evaluation Score	eighted	Evaluation	Weighted	Evaluation	Weighted
Operations Plan (20)	9	180	œ	160	Φ	l	4		б	120
Management Fee (15)	ð	150	O	90		-		Ď		15
Industry Experience (10)	9	90	7	70	7	70		90	7	70
Management & Personnel Plan (10)	œ	80	Φ.	80	8	80	œ	80	œ	80
Customer Service Plan (10)	7	70	ω	80	7	70	8	80	Φ.	80
Operating Budget (15)	7	105	7	105	5	75	ω	45	3	45
TOTAL SCORE	675	. vi	585	S	470	0	390	0	410	O .



CITY OF ATLANTA

Shirley Franklin Mayor

SUITE 1700 55 TRINITY AVENUE, SW ATLANTA, GA 30303 (404) 330-6010 Fax: (404) 658-7359 Internet Home Page: www.atlantaga.gov

OFFICE OF CONTRACT COMPLIANCE Hubert Owens Director howens@atlantaga.gov

MEMORANDUM

TO: Adam L. Smith Esq.

Chief Procurement Officer

(Responsive)

FROM: Hubert Owens

Director - Office of Contract Compliance

RE: FC- 4811, Parking Operation Management Services at H-JAIA

DATE: January 12, 2009

The Office of Contract Compliance has evaluated Five (5) Proposal/Bids for minority and female business enterprise participation. The proponents are eligible under Section 2-1449(a) (2) (C). Five (5) of the proponents have been deemed responsive by the Office of Contract Compliance. For your information, the proponents have committed to utilizing M/FBEs as indicated below:

Standard Parking		15 pts_
All (n) 1 Security	AABE	30.75 %
Nationwide Parking	AABE	4.79 %
GSE Facility Services, LLC	AABE	1.17 %
A.D.B.	AABE	1.10 %
A.D.D. American Systems	AABE	0.42 %
TWK Consulting	AABE	0.12 %
DAJA International	FBE	13.86 %
Stag	FBE	0.48 %
KACO	FBE	0.48 %
A Tow Atlanta	FBE	0.01 %
Total Participation		53.27 %
(Responsive)		
AL AirPark		15 pts
Conerstone Parking	AABE	22.00 %
Atlanta Transportation Services	AABE	17.00 %
RFS Parking LLC	FBE	15.00 %
Above and Beyond	FBE	0.60 %
A Tow Atlanta	FBE	0.01 %
Total Participation		54. 61%

Five Star Parking		15pts
Pacific Park Management	AABE	20.00 %
Corps Security Services	FBE	12.94 %
Metro Area Services	FBE	0.41 %
Total Participation		33.35 %
(Responsive)		,,
Central Parking		15pts
Global Parking	AABE	12.50 %
3T Unlimited	AABE	12.50 %
Clarification	FBE	5.00 %
Total Participation		30.00 %
(Responsive)		
Bulling Company of Amo	uī an	
Parking Company of Ame		15 pts .
Culpepper & Associates	AABE	20.00 %
Red Bridge Consulting	FBE	5.00 %
Total Participation		25.00 %
(Responsive)		

If you have questions, please contact me at (404) 330-6486 or Max Lipscomb at (404) 330-6241.

cc: File

Carla Cail/DOP

FC-4811, PARKING OPERATION MANAGEMENT SERVICES AT H-JAIA PROPOSAL RESULTS

TRANSMITTAL FORM FOR LEGISLATION

TO: MAYOR'S OFFICE	ATTN: GREG PRIDGEON
Dept.'s Legislative Liaison:	Anita Williams
Contact Number: 404-530-	-6600
Originating Department:	Aviation
Committee(s) of Purview:	Transportation
Chief of Staff Deadline:	3/17/09
Anticipated Committee Meetin	g Date(s): 4/01/09
Anticipated Full Council Date:	4/20/09
Commissioner Signature:	MARIEN
Chief Procurement Officer Sign	nature: John J Singy
PARKING OPERATION MANA CORPORATION ON BEHALF MANAGEMENT FEE FOR THE CUMULATIVE AMOUNT NOT TO APPROVED OPERATING EXPENTHE FIRST CONTRACT YEAR (AIRPORT REVENUE FUND) (CONSULTING/PROFESSIONAL REIMBURSMENT OF BUDGETEIN 5502 (AIRPORT RENEWAL)	THE MAYOR TO ENTER INTO CONTRACT FC-4811, AGEMENT SERVICES WITH STANDARD PARKING OF THE DEPARTMENT OF AVIATION FOR A THREE YEAR BASE TERM OF THE CONTRACT IN A DEXCEED \$899,021.00, THE REIMBURSEMENT OF PRESES IN AN AMOUNT NOT TO EXCEED \$23,500,000 FOR TO BE CHARGED TO AND PAID FROM FDOA 5501 180401 (DOA AVIATION PARKING) 5212001 SERVICES) 7563000 (AIRPORT), AND THE DEAPITAL EXPENDITURES TO BE PAID FROM FDOA AND EXTENSION FUND) 180401 (DEPARTMENT ACCOUNT CLASSIFICATION FOR CAPITAL OUTLAYS, HER PURPOSES.
Received by CPO: (date) Received by Mayor's Office: (dat Submitted to Council: (dat	